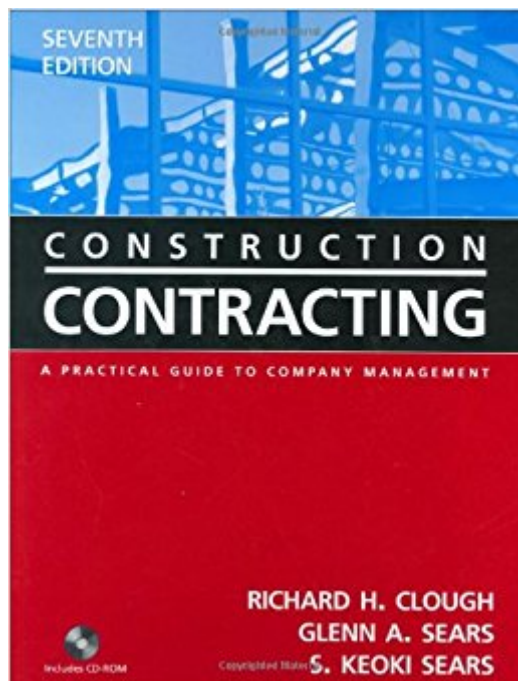




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# Construction Contracting: A Practical Guide To Company Management , 7th Edition



## Synopsis

The industry's leading professional reference for four decades--fully revised and updated Construction Contracting remains a bestseller in the construction industry forty years after its first publication. A cornerstone of the construction professional's library, this text presents the hard-to-find information essential to successfully managing a construction business, and applies to building, heavy civil, high-tech, and industrial construction endeavors alike. This new Seventh Edition features important changes in construction insurance, tax law, labor law, and bonding and surety. It includes: \* Contemporary contracting methods such as design/build and best value/competitive negotiation \* Computer assisted estimating, project accounting, scheduling, and document control \* Emerging technologies such as Geographic Information Systems (GIS) \* Critical updates to standard construction contracts, including the American Institute of Architects (AIA), the Construction Management Association of America (CMAA), the Associated General Contractors of America (AGC), and the Design Build Institute of America (DBIA) Construction Contracting also features expanded coverage of such basics as business ownership and company organization, cost estimating, bidding procedures and strategies, project time and cost management, labor relations, and project safety. This edition incorporates many special features, including new and updated contracting forms, the latest Construction Industry Arbitration Rules, a companion Web site, and a CD-ROM containing a complete library of forms from the AIA, AGC, and Engineers Joint Contract Documents Committee. Construction Contracting, Seventh Edition is a complete working resource for the construction professional in the field or office and an indispensable preparatory tool for students.

## Book Information

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## Customer Reviews

Construction Contracting The most consulted reference in the industry, Construction Contracting has through successive editions been considered the guide to finding out how to successfully manage and run a construction contracting business. Not simply a working blueprint of operational specifics, Construction Contracting is a comprehensive professional's handbook that unites business insight with practical reality, organizational expertise with job-specific nuts-and-bolts. Fully revised for the '90s, the new sixth edition of Construction Contracting is an arsenal of some of the most useful construction practice techniques and technological tools available to a manager today. Not only does the book describe new ways of executing contracts including Total Quality Management and partnering, it describes exactly why the computer has become indispensable to a company's day-to-day operations. The new Sixth Edition also features expanded coverage of such fundamentals as cost estimating, bidding, contracts, and contract bonds as well as the latest developments in insurance, labor law, and labor relations. The book also sheds light on some effective new business methods as well as unique inside tips on successfully managing project time and project cost. The book addresses issues relevant to architects, engineers, managers, and employees alike. The book features an in-depth look at establishing project safety, a broad overview of the construction industry today, as well as a clear look at the dynamics and machinery of the modern construction organization. Complete with many ready-to-use forms, including the latest from the AIA, CSI, AGC, and AAA, the newest edition is an invaluable resource containing the essential business documents, such as ownership agreements, construction specifications, construction contract conditions, and a bid form/unit price contract. An all-in-one information toolkit for today's construction manager, Construction Contracting, Sixth Edition offers the essential equipment for building an efficient, profitable, and flourishing construction enterprise. --This text refers to an out of print or unavailable edition of this title.

The industry's leading professional reference for four decades; fully revised and updated Construction Contracting remains a bestseller in the construction industry forty years after its first publication. A cornerstone of the construction professional's library, this text presents the hard-to-find information essential to successfully managing a construction business, and applies to building, heavy civil, high-tech, and industrial construction endeavors alike. This new Seventh

Edition features important changes in construction insurance, tax law, labor law, and bonding and surety. It includes: Contemporary contracting methods such as design/build and best value/competitive negotiation Computer assisted estimating, project accounting, scheduling, and document control Emerging technologies such as Geographic Information Systems (GIS) Critical updates to standard construction contracts, including the American Institute of Architects (AIA), the Construction Management Association of America (CMAA), the Associated General Contractors of America (AGC), and the Design Build Institute of America (DBIA) Construction Contracting also features expanded coverage of such basics as business ownership and company organization, cost estimating, bidding procedures and strategies, project time and cost management, labor relations, and project safety. This edition incorporates many special features, including new and updated contracting forms, the latest Construction Industry Arbitration Rules, a companion Web site, and a CD-ROM containing a complete library of forms from the AIA, AGC, and Engineers Joint Contract Documents Committee. Construction Contracting, Seventh Edition is a complete working resource for the construction professional in the field or office and an indispensable preparatory tool for students.

This book is a legendary classic in the field of general construction and is a must for personnel involved in construction management, general contracting and professional consulting. It covers all aspects of construction from company organization, estimating, field procedures, cost control, changes, punchlist, claims, labor relations and safety. The appendix contains reference standard documents and contract boilerplate from the AIA, AGC and others. It would take 20 years of work in the construction field to obtain the knowledge that this book can help to provide. This text is a must for all construction professionals.

This book is really informative and helpful for grasping all the aspects for construction contracting, but it's incredibly boring unless paired with practical applications. In other words where typical textbooks would attempt illustrations to assist the reader in comprehension this book makes no such attempt. Also, the sections of the chapters could be better organised. Some of the sections should become subsections for better comprehension. The information is all there and the author has done a thorough job, it just needs more to assist in teaching.

Got this as a text book for a class literally called "Construction Contracting". It is a pretty thorough overview of the entire industry, from contracts to financing to corporate structure. I'll definitely be

keeping this book as a future reference throughout my career in construction and contracting.

Purchased this book for a class. It covers a lot of material, but is surprisingly easy to read. It presents the information in clear and easily understood manner. Great book for anyone looking to get started in the construction industry.

Great price for the book needed, I needed the book for my class and was just like described. Would recommend to anyone. The book itself is great and very useful. Just reminded me to bring it to my office.

Excellent for grasping beginner level concepts of construction engineering. Easy to read.

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